

# EXIT PLANNING AND THE PASSIVE INCOME PRACTICE & GETTING A DENTIST TO WORK FOR YOU



## Duration

1 day each workshop

## Who should attend

Practice Owners

## CPD\*

Approved by NZDA. Australian clinicians are required to make their own assessment as to the number of CPD hours each course provides.



## Exit Planning and the Passive Income Practice

May 3 Sydney

October 22 Sydney

## Getting a Dentist to Work For You

May 4 Sydney

October 23 Sydney

This course is held at  
Prime Practice Headquarters  
Level 1, 4 - 10 Bay St, Double Bay Sydney

NOTE: These two courses, although separate and distinct, are most often done together as they have common themes and complement each other.

## EXIT PLANNING AND THE PASSIVE INCOME PRACTICE

**Explore your options for selling (or never selling) your practice.**

The key to successful exit planning is preparation and following a long-term strategy. There are more choices available to practice owners than ever before.

This course will help you understand which option is right for you and how to make the most of the asset you have created in your practice including how to develop passive income.

Learn the advantages and disadvantages of 7 exit strategies, valuation techniques for selling your practice and strategies for transferring patients. Also learn how to maximise return from your exit strategy and the legal agreements to protect yourself.

## GETTING A DENTIST TO WORK FOR YOU

**Hiring an employee dentist can provide financial freedom if you do it right!**

How do you find, attract and retain the best dentists to work for your practice? How do you ensure that your working relationship is mutually beneficial so you can take advantage of the opportunities and avoid all potential risks. Learn important contract clauses such as notice periods and restrictions of trade.

Learn how to recruit dentists to maximise practice growth by finding the best candidates and successfully integrating them into your practice. Ensure the best possible working relationship using mentoring and management skills.

Brought to you in  
conjunction with  
Dentist Job Search



VISIT [WWW.PRIMEPRACTICE.COM.AU](http://WWW.PRIMEPRACTICE.COM.AU) TO REGISTER,  
OR CALL **02 9327 3060** FOR MORE DETAILS



***"Prime Practice has opened my eyes to the value in my practice that I have previously ignored."***

*Dr B. Taylor, Sydney, NSW*

***"Thank you for yet another course that stimulated my interest enormously and sent me home with many useful strategies to move my practice forward."***

*Dr J. Osbourne, Mornington, VIC*

***"Great to learn new concepts that no one talks about at dental school. Thank you!"***

*Dr E. Ladyjenski, Craigieburn, VIC*

***"I wish I had done this seminar 5 or 10 years ago. This will change the way I move forward with my practice and organise my life and retirement plan."***

*Dr A. Prideaux, Mosman, NSW*

***"We are walking away feeling very comfortable and confident about our future plans because of the knowledge gained and the fact that you exist and we can come back and seek extra advice and expertise."***

*Dr C. D'Souza, Moonee Ponds, VIC*



